

# Curriculum Vitae



## PERSONAL DATA

NAME: NICOLAOS

SURNAME: LARKOS

MIDDLE NAME: ALEXANDROS

NATIONALITY: GREEK - CYPRIOT

MILITARY OBLIGATIONS: DONE (1999-2001)

DRIVERS LICENSE: Δ', Η', Θ', Ι' (CYPRUS)

DATE OF BIRTH: 17/7/1981

PLACE OF BIRTH: LARNACA - CYPRUS

PLACE OF RESIDENCE: AGISILAOU 32, LATSIA, NICOSIA, T.T. 2235

MARITAL STATUS: SINGLE

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## STUDIES

- Master of Science (MSc) degree in Business Administration with specialization in Strategic Management of the Mediterranean Institute of Management with thesis subject “Exports of Cyprus Agriculture Produce as a Cyprus Economy growth strategy”.
- Diploma in Business management and Leadership of City and Guilds of London Institute.
- Master of Science (MSc) degree by research of the School of Agriculture of the Aristotle University of Thessalonica (AUTH), Department of Hydraulics, Soil Science and Agricultural Engineering, with thesis subject “An evaluation of the anionic resin extractable phosphorus as an index of available P in soils” under the supervision of emeritus professor V. Z. Keramidas.
- Master of Science (MSc) degree of the School of Agriculture of the Aristotle University of Thessalonica (AUTH), Department of Field Crops and Ecology with thesis subject “Mathematical relations that connect the available amounts of phosphorus and potassium that are extracted by two laboratory methods” under the supervision of professor V. Z. Keramidas.
- Bachelor of Science (BSc) degree of the School of Agriculture of the Aristotle University of Thessalonica (AUTH).
- Archbishops Makarios III high school, Nicosia, Cyprus

## **EXPERIENCE ACQUIRED DURING STUDIES**

- Field training for a period of one month at the Agriculture Research Institute (ARI) of Cyprus at the departments of a) Soil Science and b) Plant Improvement
- Field training for a period of one month at the University Farm of AUTH. Department of Agronomy

## **CONVENTIONS – SEMINARS**

- 5<sup>th</sup> International Summer School on Circular Bio-economy and sustainable development, 24 – 28 July 2023, Thessaloniki, Greece. (Trainer)
- EIT – FOOD – EWA: "Agrifood Business Strategy & Business Planning" 3 November 2022, Cyprus (Trainer)
- GrID 2022 – Green Innovations Days, 11 – 13 October 2022 (ENI – CBC NEX LABS – WEF NEXUS National Task Force Group – NTFG member)
- ENI-CBC - NEX LABS - WEF NEXUS Innovation week: Brokerage Event and PIPA workshop 17 – 20 January 2022 (National Task Force Group – NTFG member)
- Innovations in Smart Agriculture: A training program for digital skills and Entrepreneurship – Erasmus +, 8 – 11 November 2021, Larnaca, Cyprus (Trainer)
- Cyprus: MDA and mentoring - Training Improving Export Marketing Skills for Agro Producers - Cyprus EBRD, 7 – 16 October 2020, Nicosia, Cyprus (Trainer)
- Cyprus: MDA and mentoring - Training Agribusiness Management for Farmers – Cyprus EBRD, 20 – 29 July 2020, Nicosia, Cyprus (Trainer)
- Financial Diagnostics for SME Growth – Cyprus EBRD – 4-5 March 2020 Nicosia, Cyprus
- SDA Agrifood Business Workshops for Cypriot SME's – Cyprus EBRD – SBCA, November – December 2019, Limassol, Larnaca and Nicosia. (Trainer)
- 'growGreen' – The development of Agro – entrepreneurship in the south European countries, ERASMUS +, 12 December 2018, Nicosia (Trainer)
- GET – UP Green Entrepreneurship Curriculum Course, European University Cyprus, 16 November 2018, Nicosia, Cyprus.
- 'The necessity and power of the business plan for small – medium enterprises during times of economic recession', 12 January 2016, Nicosia
- 'Evaluators Training: Evaluation as a mean of productivity improvement and human resource development', 27 November 2014, Nicosia
- 'International Compost Seminar', 20-24 October 2014, Wels, Austria
- 'Everris specialty Agriculture Distribution Training', 3 – 4 September 2014, Hungary
- 'How to manage organizational change in periods of economic recession', 19 June 2014, Nicosia
- 'Hydroponic crops in Cyprus – Present and Future: Correct management of abiotic and biotic parameters in hydroponic tomato and lettuce crop', 4 June 2014, Limassol
- 'Motivating People during Difficult Economic Times', 12 December 2013, Nicosia
- 'Managing Workplace Diversity', 14 October 2012, Nicosia.

- 'Collaborative Leadership', 6 October 2012, Nicosia.
- 'Increasing sales in the middle of economic recession', 27 September 2012, Nicosia
- 'Business plan preparation and implementation', 26 June 2012, Nicosia
- The 8<sup>th</sup> International Conference – ORBIT 2012 – 'Global assessment for organic resources and waste management: Assessment of technologies for optimal organics management processes and enlightened environmental policies' 12<sup>th</sup> – 14<sup>th</sup> June 2012, Rennes, France.
- 'Basic principles of financial management for managers and business owners', 12 June 2012, Nicosia
- 'Quality Customer Service and Customer satisfaction measurement', 15 May 2012, Nicosia.
- 'Branding Big Brand for Small Companies', 3 April 2012, Nicosia.
- 'Effective Human Resource Management', 13-15 March 2012, Nicosia.
- 'Is it possible for some things to change in our work environment?' 14 February 2012, Nicosia.
- 'Learning and living the 7 true and effective leadership principles', 24-26 January 2012, Nicosia.
- 'Identifying & Implementing a customer service strategy', 18 March 2011, Nicosia
- 'The WOW effect – How to excite you customers with excellent service', 15 March 2011, Nicosia
- "13<sup>th</sup> Pan-Hellenic Soil Science Convention", 20-22 October 2010, Larissa
- "Severe Weather Conditions", 15hour seminar, AUTH, Department of Meteorology and Climatology, 18–23 March 2010, Thessaloniki.
- "Single Professionals & Youth Business Dexterity", 28 November, Money Show 2008, Thessalonica
- "12<sup>th</sup> Pan-Hellenic Soil Science Convention", 24-26 September 2008, Pyrgos
- "Biological Foods: Biological Cultivations in Soil Quality" Scientific Multi-Convention Festival "Studies", 8-9 May 2004, Thessalonici
- "The Plant Protection Today" 4<sup>th</sup> Pan-Hellenic Meeting of Plant Protection, 2-4 March, 2004, Larissa

## **ADDITIONAL KNOWLEDGE**

- ENGLISH LANGUAGE: GEC diploma of London University
- FRENCH LANGUAGE: Basic knowledge (high school courses)
- SPANISH LANGUAGE: Basic knowledge (First level – A1)
- COMPUTERS: ECDL Progress Certificate

## **WORK EXPERIENCE**

- Founder and Managing Director of Agrotech Innovations Ltd - May 2018 – Present
- Business Development Manager of EMBIO Diagnostics Ltd – November 2021 – November 2022
- Scientific partner at the Department of Agricultural Sciences, Biotechnology and Food Science of the Cyprus University of Technology February 2018 – April 2018.
- Head of Sales and Technical Services of Premier Shukuroglou Cyprus Ltd from January 2013 – February 2017.
- Assistant to the Head of Sales and Technical Services of Premier Shukuroglou Cyprus Ltd from March 2011 – December 2012.
- Crop Manager of S&G HERBS FARM partner of ALION VEGETABLES AND FRUITS from July 2010 – February 2011.
- Agricultural Estimator - Execution of production losses estimations of fruits and vegetables at the department of estimations and compensations of the Hellenic Organization of Agriculture Insurance at Veroias Branch in the prefecture of Pella from June 2009 to February 2010.
- Consulting - Sales person of chemical reagents (Merck, Sigma – Aldrich), standards and equipment for life and environmental science laboratories at Biblis Anastasios Ltd in Thessaloniki from January 2009 – May 2009.

## **PROFESSIONAL QUALIFICATIONS / TITLES**

- EBRD (European Bank of Reconstruction and Development), prequalified local advisor for micro, small and medium sized enterprises for,
  - a) Strategy
  - b) Organisation
  - c) Operations
  - d) Marketing
  - e) Environmental Management
- EBRD (European Bank of Reconstruction and Development), eligible candidate for international advisory projects for small-medium enterprises.
- HRDA (Human Resource Development Agency) – Certified Vocational Training Trainer Level 5 – ΣΕΠ003840
- National Agriculture Network – Member of the coordination committee and Representative of the networking group ‘Knowledge & Innovation’

## FUNDING & RESEARCH GRANTS

### COORDINATOR

- OPTWIND (2020 / Cyprus) - Optimal water management in industrial establishments with the use of innovative water treatment RF technology. **CONCEPT/0618/0032 Research Innovation Foundation**
- ACTICHAR (2021 / Cyprus) Industrial conversion of biochar to activated carbon with the development of an intelligent, energy-efficient, environmental-friendly unit that will accommodate the pyrolysis/ torrefaction process of converting biochar to activated carbon. **CONCEPT/0618/0062 Research Innovation Foundation**
- OLIVER (2021 – Ongoing / Cyprus) - Nicosia Vegs: Optimizing the economic and technical performance of agricultural inputs using activated biochar in vegetable crops in the Nicosia region. **ΣΑ/2020/16.1B/002 CAP 2014 – 2020**
- PENFA (2022 / Cyprus) : Pesticide Environmental Fate Analysis. **DEMETER – HORIZON2020**

### RESEARCHER

- AGROINNOECO ( 2018 / Cyprus ) : Balkan Med Interregional Innovation Ecosystem for maturing and mainstreaming innovative entrepreneurial ideas in Agrifoodsector. **INTERREG – BALKAN – MED**

### RESEARCH PROJECT PARTICIPATION

- AGROINNOECO (2018 / Cyprus): Balkan Med Interregional Innovation Ecosystem for maturing and mainstreaming innovative entrepreneurial ideas in Agrifood sector. **INTERREG – BALKAN – MED**
- NEX-LABS (2020 - Ongoing Cyprus): NEXUS-DRIVEN OPEN LABS FOR COMPETITIVE AND INCLUSIVE GROWTH IN THE MEDITERRANEAN. **ENI CBC MED**
- FoodE (2022 - Ongoing Cyprus): From Food Loss to Food Entrepreneurship – Youth Initiatives for Sustainable Development. **ERASMUS+ KA220-YOU - Cooperation partnerships in youth**

## PUBLICATIONS – CITATIONS

1. Λάρκος, Ν. Α. (2010). Αξιολόγηση του δια ανιονικής ρητίνης εκχυλιζόμενου φωσφόρου ως δείκτη διαθέσιμου φωσφόρου των εδαφών (DOI : 10.26262/heal.auth.ir.114648)